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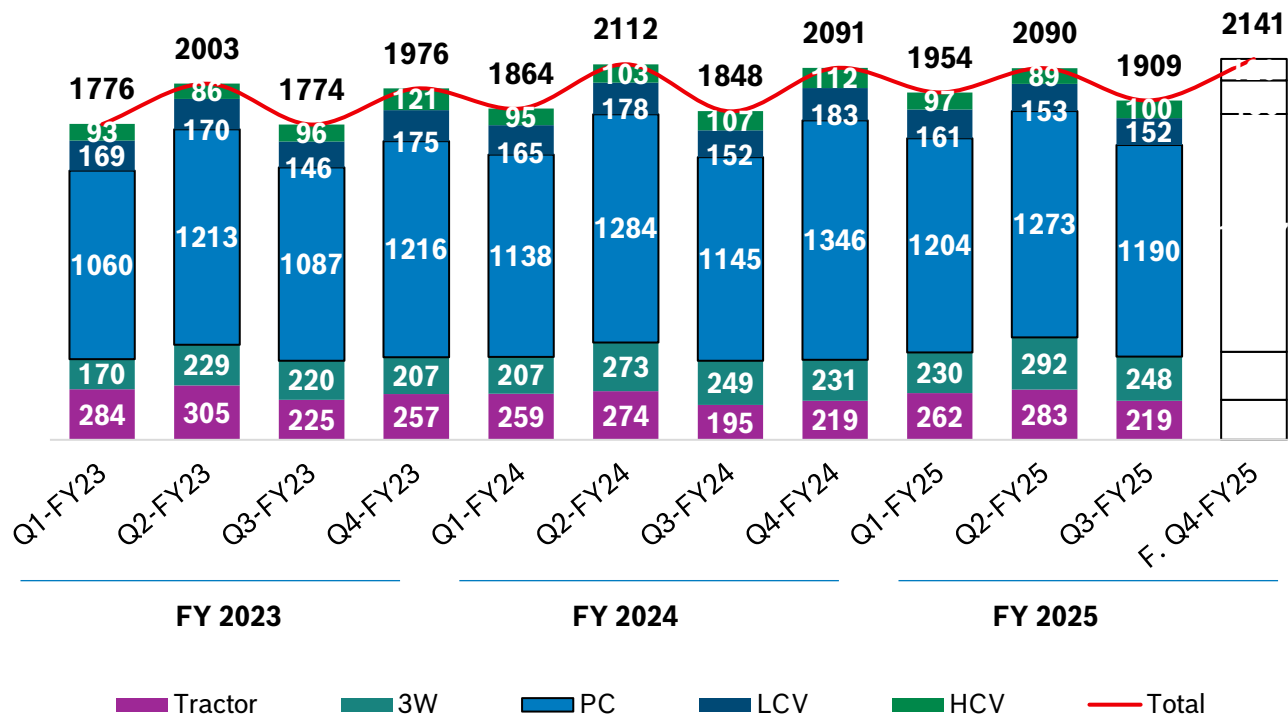
BOSCH LIMITED INVESTOR PRESENTATION

Quarterly Results December 31, 2024

January 28, 2025

Production

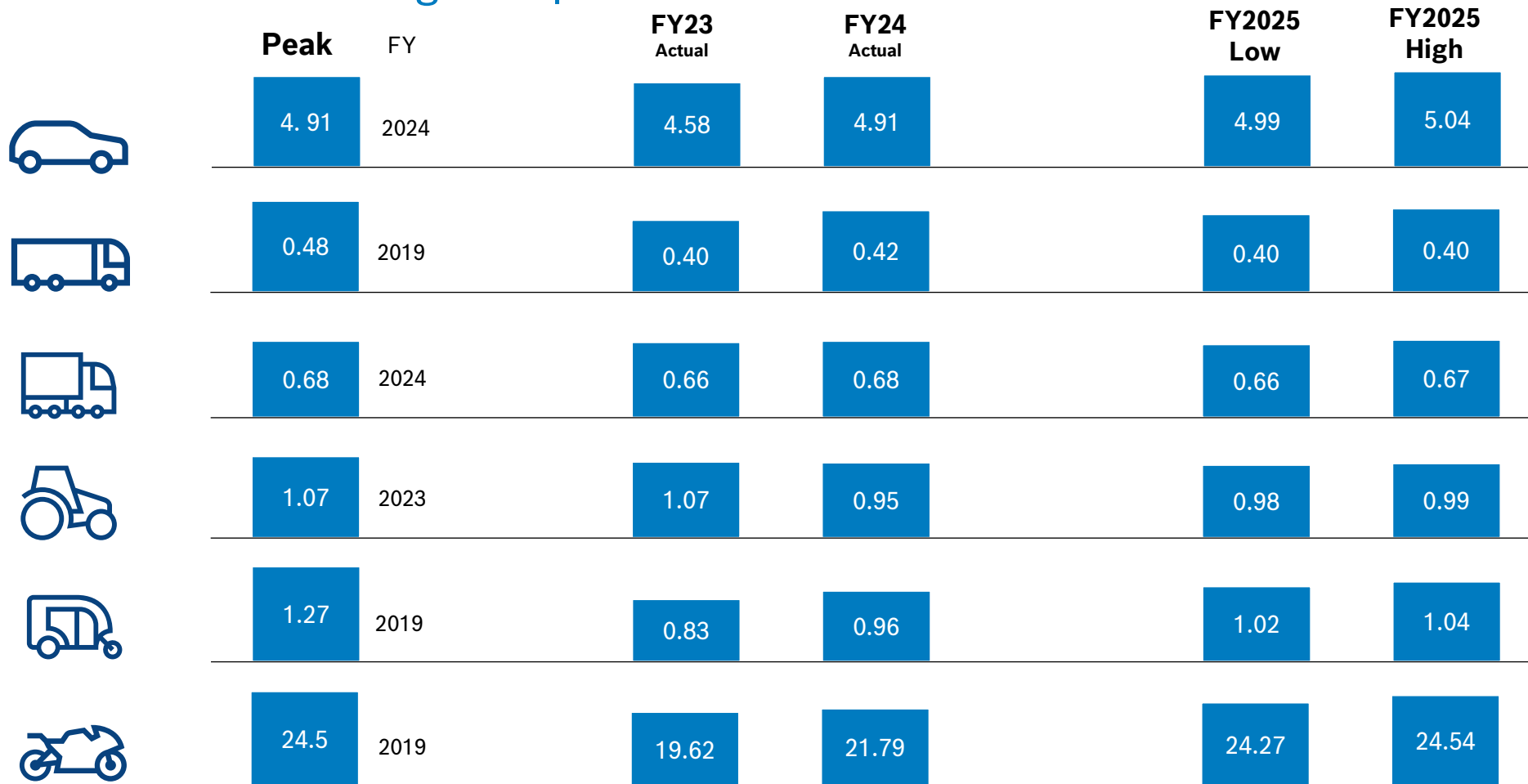
Volumes in '000s



	FY2024-25 Q3			FY2024-25 YTD Q3	
	Volumes	%Change w. Q3-FY24	%Change w. Q2-FY25	Volumes	%Change w. YTD Q3 FY24
	100	-7%	12%	285	-7%
	152	0%	-1%	465	-6%
	1,190	4%	-7%	3,666	3%
	248	0%	-15%	770	6%
	219	12%	-23%	764	5%
Total	1,909	3%	-9%	5,950	2%
	6,000	8%	-6%	18,336	14%

The automotive industry reported a 3% YoY growth in Q3 FY25 (w/o 2WH), boosted by festive season sales and favorable market trends. Next quarter's growth optimism will be majorly led by PC, LCV and 2W, rebounding from the seasonal cyclicality.

Automotive Market Prognosis | Production Outlook



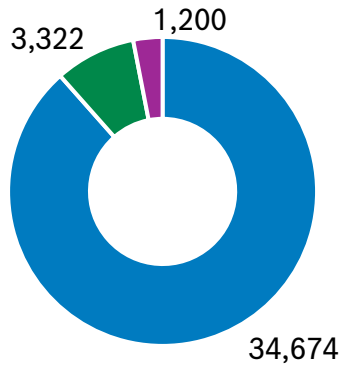
Unit of Measure in **Mio vehicles for FY (April-March)**

Sector-wise sales performance

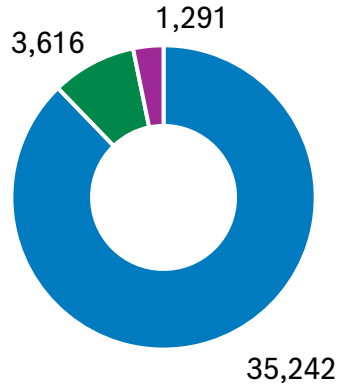
Amounts in mINR

- Mobility solution
- Consumer Goods
- Energy & Building Technology

Q-on-Q



Oct-Dec '23



Oct-Dec '24

Oct-Dec '23 vs Oct-Dec '24 (Q-on-Q)



Mobility business has grown by 1.6% driven by growth in:

- Mobility Aftermarket by 8.8%
- 2-Wheeler segment by 23.9%

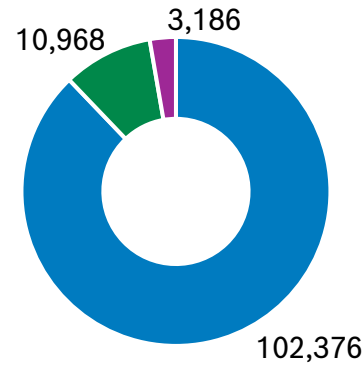


Consumer goods segment grew by 8.8%

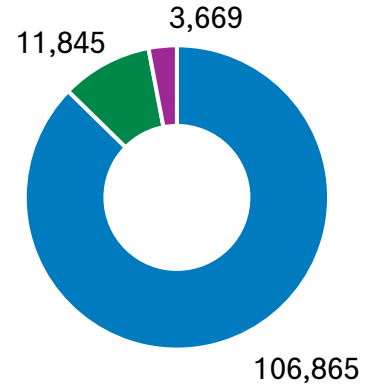


Energy & Building Technologies business has grown by 7.6%

9M FY'24 vs 9M FY'25



Apr-Dec '23



Apr-Dec '24

Apr-Dec '23 vs Apr-Dec '24 (9M FY'24 vs 9M FY'25)



Mobility business has grown by 4.4% driven by growth in:

- Power Solutions by 2.3%
- Mobility Aftermarket by 8.5%
- 2-Wheeler segment by 17.5%



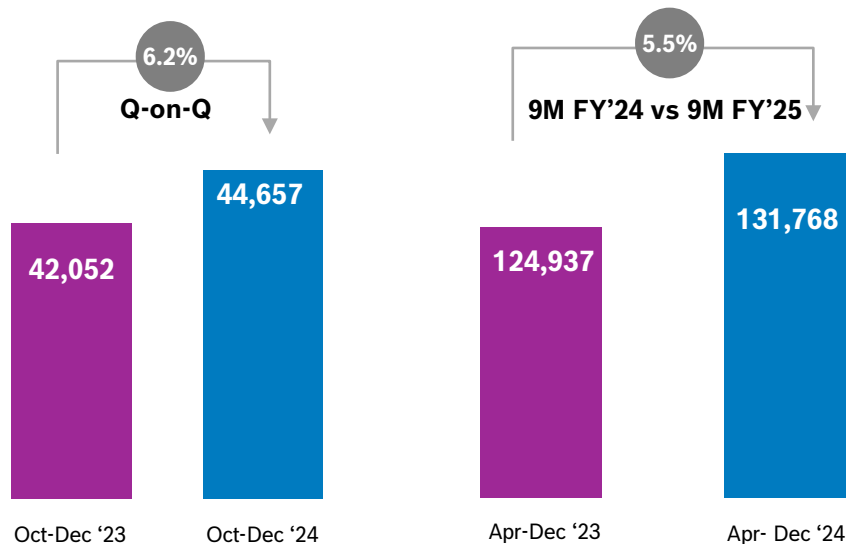
Consumer goods segment grew by 8.0%



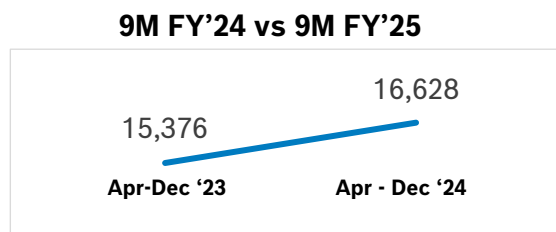
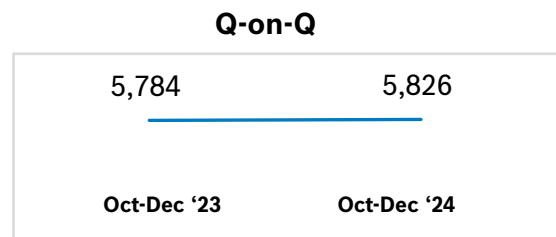
Energy & Building Technologies business has grown by 15.1%

Key Financial Highlights

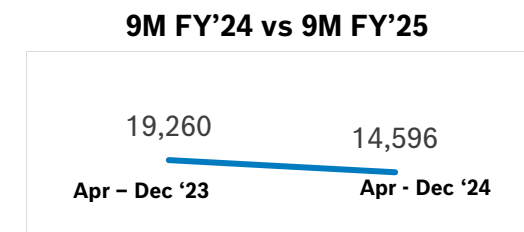
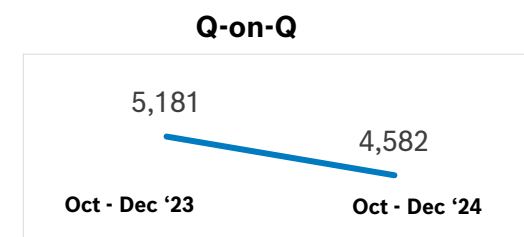
Amounts in mINR



Revenue from Operations



EBITDA



Profit After Tax*

- **Revenue from operations grew +6.2% Q-o-Q**
Driven by growth in Mobility Aftermarket business by 8.8%, 2Wheeler Powersports by 23.9% and Consumer Goods by 8.8%.
- **Revenue from operations grew +5.5% 9M FY'24 vs 9M FY'25**
Driven by growth in Mobility Aftermarket business by 8.5%, Power Solutions by 2.3% and Consumer Goods by 8.0%.

- **EBITDA grew +0.7% Q-o-Q and +8.1% 9M FY'24 vs 9M FY'25**
Absolute growth in EBITDA is mainly driven by revenue growth and reduction in material cost.
- **Profit After Tax (PAT) stood at 10.3% vs 12.3% (Q-o-Q) and 11.1% vs 15.4% (9M FY'24 vs 9M FY'25) of revenue from operations**
Reduction in PAT is mainly on account of one-time exceptional items (viz. profit on sale of Project House Mobility Solutions business in PY)

* Including exceptional items

Business Update



Power Solutions

- Advanced engineering solutions - **Next-gen EVs** powered by Bosch's **Vehicle Control Unit (VCU)** and **Accelerator Pedal Module (APM)**.
- Revolutionizing engineering efficiency using GenAI - Successful piloting of **Knowledge search based on the document retrieval (Retrieval Augmented GenAI)** for **High pressure Diesel Pumps**.



2-Wheeler and Power Sports

- The iconic 350cc motorcycle models were assembled for the first time with Bosch's Engine Management System (EMS), marking a significant step forward in their collaboration.
- Achieved a key milestone in developing the **Next-Gen ECU**, paving the way for future innovations.
- **Readiness for OBD2D - LSFmh ramp up at Bidadi Plant** for successful OBD Stage II-B (BS VI) implementation with OEM's in April 2025.

Bosch @ Bharat Mobility Global Expo 2025, Delhi

Bosch Limited showcased its innovative advancements towards the future of automotive sector at the Bharat Mobility Global Expo (BMGE) 2025, held from January 17–22, 2025



A decorative header consisting of a series of overlapping, semi-transparent geometric shapes in a color gradient from red on the left to green on the right. The shapes are primarily triangles and polygons, creating a dynamic, abstract pattern.

THANK YOU