



BOSCH

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Listing Department
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Exchange Plaza, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai – 400 051
Scrip code: BOSCHLTD

November 12, 2024

Dear Sir/Madam,

Sub: Presentation made at Investor Concall for Q2 FY 2024-25

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our earlier letter dated October 25, 2024, intimating the schedule of Investor Concall for Q2 FY 2024-25 on November 12, 2024, please find attached presentation made thereat. The Investor Concall commenced at 1715 hrs and concluded at 1746 hrs (IST).

This is for your information and records.

Yours faithfully,
for Bosch Limited,

V. Srinivasan
Company Secretary & Compliance Officer

Safe Harbour

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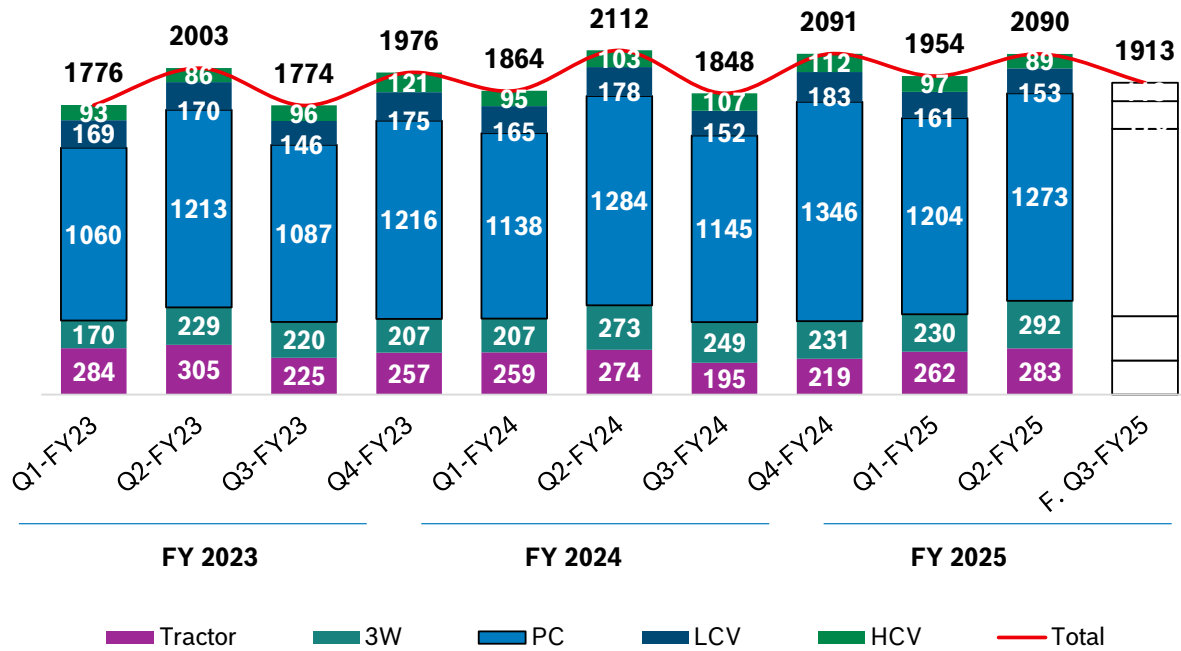
BOSCH LIMITED INVESTOR PRESENTATION

Quarterly Results Sept 30, 2024

November 12, 2024 | Bengaluru

Production

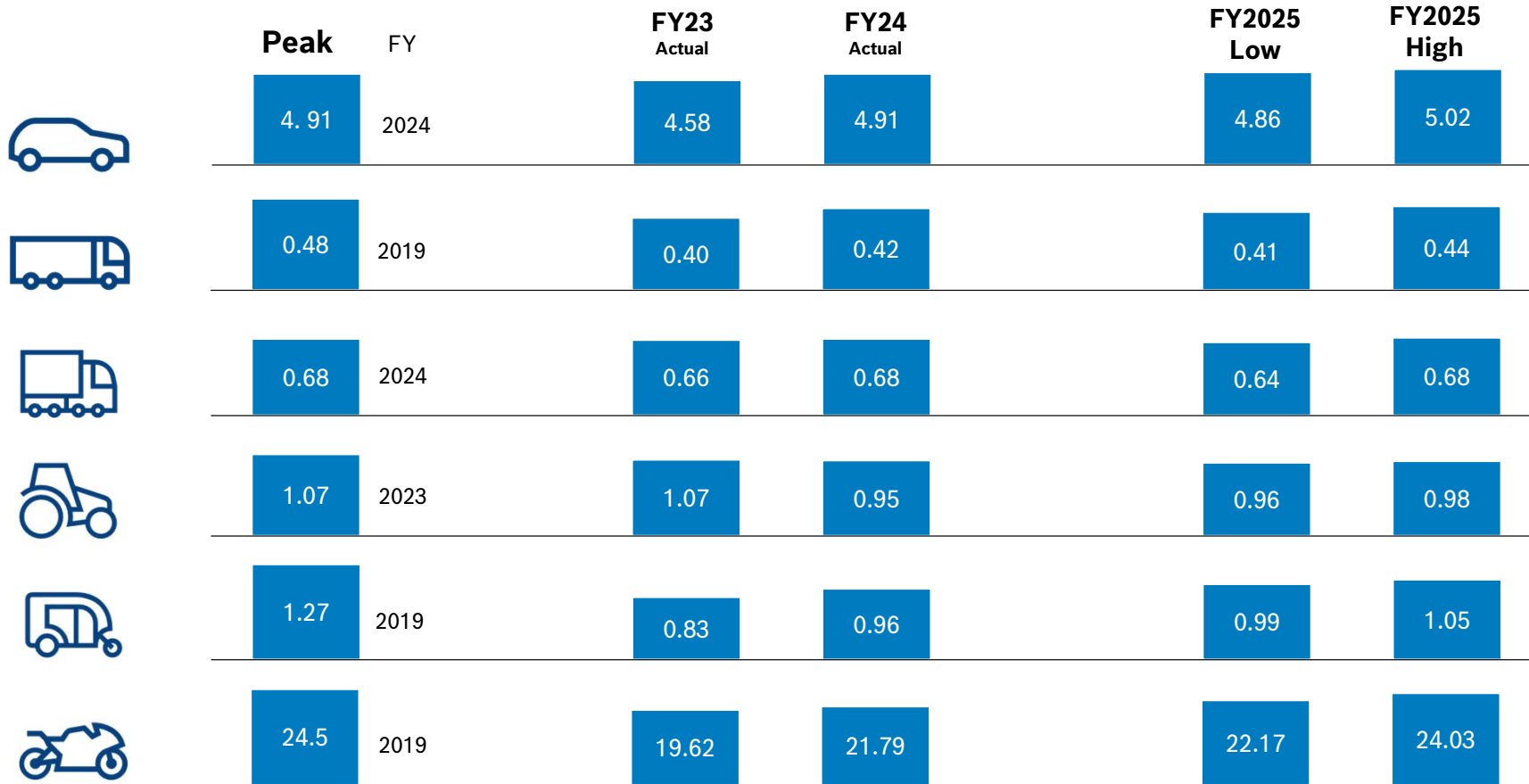
Volumes in '000s



	FY2024-25 Q2			FY2024-25 YTD Q2	
	Volumes	%Change w. Q2-FY24	%Change w. Q1-FY25	Volumes	%Change w. Q1-Q2 FY24
	89	-14%	-8%	186	-6%
	153	-14%	-5%	314	-8%
	1,273	-1%	+6%	2,477	+2%
	292	+7%	+27%	522	+9%
	283	+3%	+8%	545	+2%
Total	2,090	-1%	+7%	4,044	+2%
	6,382	+14%	+7%	12,336	+17%

The automotive industry experienced muted growth (w/o 2WH) in vehicle production during Q2 FY24-25

Automotive Market Prognosis | Production Outlook

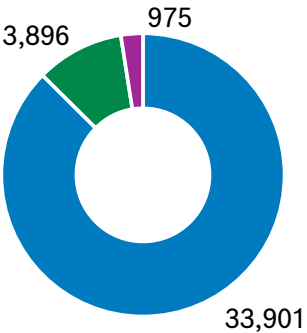


Sector-wise sales performance

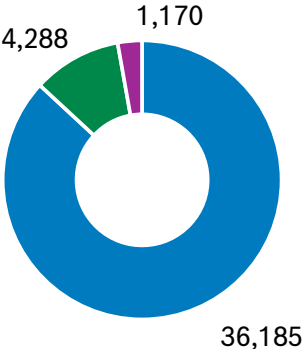
Amounts in mINR

- Mobility solution
- Consumer Goods
- Energy & Building Technology

Q-on-Q

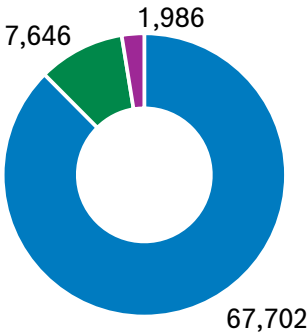


Jul-Sep '23

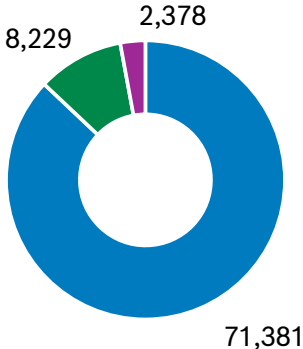


Jul-Sep '24

6M FY'24 vs 6M FY'25



Apr-Sep '23



Apr-Sep '24

Jul-Sep '23 vs Jul-Sep '24 (Q-on-Q)



Mobility business has grown by 6.7% driven by growth in:

- Power Solutions by 5.7%
- Mobility Aftermarket by 8.8%
- 2-Wheeler segment by 13.4%



Consumer goods segment grew by 10.1%



Energy & Building Technologies business has grown by 20.1%

Apr-Sep '23 vs Apr-Sep '24 (6M FY'24 vs 6M FY'25)



Mobility business has grown by 5.4% driven by growth in:

- Power Solutions by 4.0%
- Mobility Aftermarket by 8.4%
- 2-Wheeler segment by 14.0%



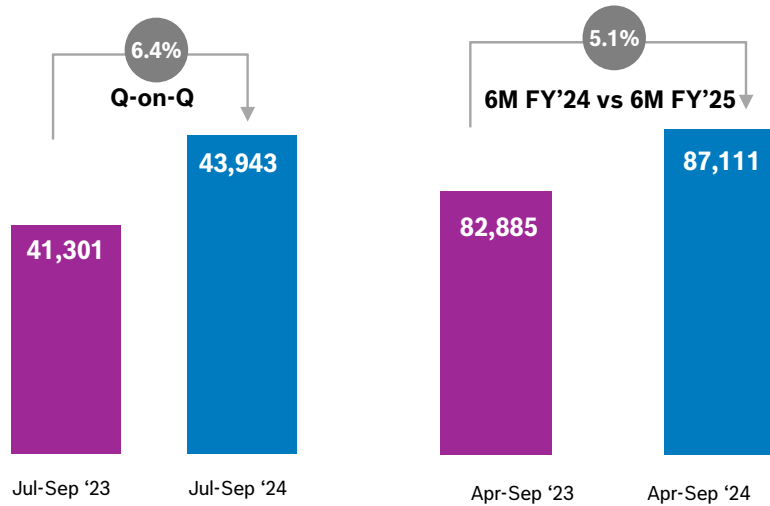
Consumer goods segment grew by 7.6%



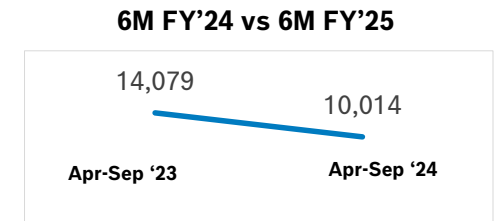
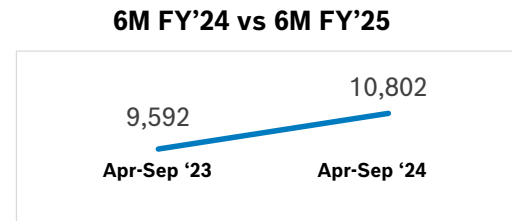
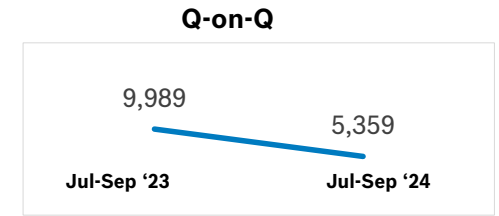
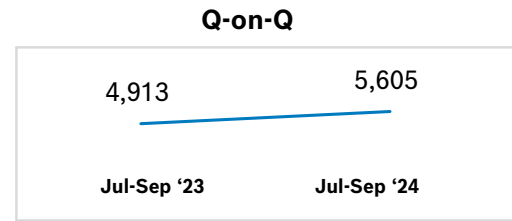
Energy & Building Technologies business has grown by 19.7%

Key Financial Highlights

Amounts in mINR



Revenue from Operations



EBITDA

Profit After Tax*

- Revenue from operations grew **+6.4% Q-o-Q**
Driven by growth in Mobility Aftermarket business by 8.8%, Power Solutions by 5.7% and Consumer Goods by 10.1%.
- Revenue from operations grew **+5.1% 6M FY'24 vs 6M FY'25**
Driven by growth in Mobility Aftermarket business by 8.4%, Power Solutions by 4.0% and Consumer Goods by 7.6%.

- EBITDA grew **+14.1% Q-o-Q** and **+12.6% 6M FY'24 vs 6M FY'25**
Absolute growth in EBITDA is mainly driven by increase in revenue and reduction in material cost.
- Profit After Tax (PAT) stood at **12.2% vs 24.2% (Q-o-Q)** and **11.5% vs 17.0% (6M FY'24 vs 6M FY'25)** of revenue from operations
Reduction in PAT is mainly on account of one-time exceptional items (viz. profit on sale of business in PY)

* Including exceptional items

Mobility Solutions



Power Solutions

- Bosch Limited's Power Solutions division has played a major role with supporting major OEM to applicate the **Engine management system** for their first ever **Gasoline Direct Injection engine**.
- Contributed advanced hardware, software, and calibration solutions for 1.2L gasoline engines.
- Launched '**Vehicle Load Detection**' and '**Driver Analytics**' to help commercial vehicle owners monitor usage and driving parameters.
- Bosch's Jaipur Plant **won Gold and Silver** at the **5th CII National DigiTech Circle Competition 2024** for its digital transformation initiatives.



2-Wheeler and Power Sports

- Milestone in Mobility: Supported the launch of **world's first CNG 2Wheeler with Bosch's Engine Management System (EMS)**, meeting BS6 OBD2 Stage-A & B norms, future-proof for 2025.
- Bosch continues to power 2-wheeler brands with **integrated EMS and Safety Systems**, offering advanced tech and new business models through Value Added Functions (VAFs).
- Bosch's '**Motorcycle Stability Control (MSC) for All**' initiative received special recognition from the Federation of Indian Chambers of Commerce & Industry (**FICCI**).



Mobility Aftermarket

- Key product lines (Diesel, Rotating Machines, Battery, Wipers) saw significant **double-digit growth** in the Indian market.
- Inaugurated the **100th Bosch Service 2-Wheeler workshop**.

Beyond Mobility

Power Tools

- New Launches:
 - **Global Tool- New Industrial Tools Range:** Impact Screwdriver Range and Impact Drill System; increased tool bag coverage.
 - **Measurement Tools:** New line lasers and wall lasers.
- Continued Market Campaigns:
 - **Cordless campaign 2.0** “Cordless Power Tools Mein Hai Dum”
 - **“Hardwork made easier”**



Building Technologies

- Launch of **FLEXIDOME IP Starlight 5000i Camera**
 - First 'Made in India' product from the Business Unit Video Systems.
 - Manufactured locally, enhancing domestic production capabilities.
- Launch of new products in the 'Professional Sound' Segment:
 - **Electro-Voice:** Line Radiator Column Speakers and EVID C-G2 Ceiling Speakers
 - **Dynacord:** U-Series Mixer and Power Amplifiers.
- Bosch Limited won the **FIST Award 2024** in Mumbai for the 'Safe and Secure Office Campus' category, presented by the Fire and Security Association of India.





THANK YOU