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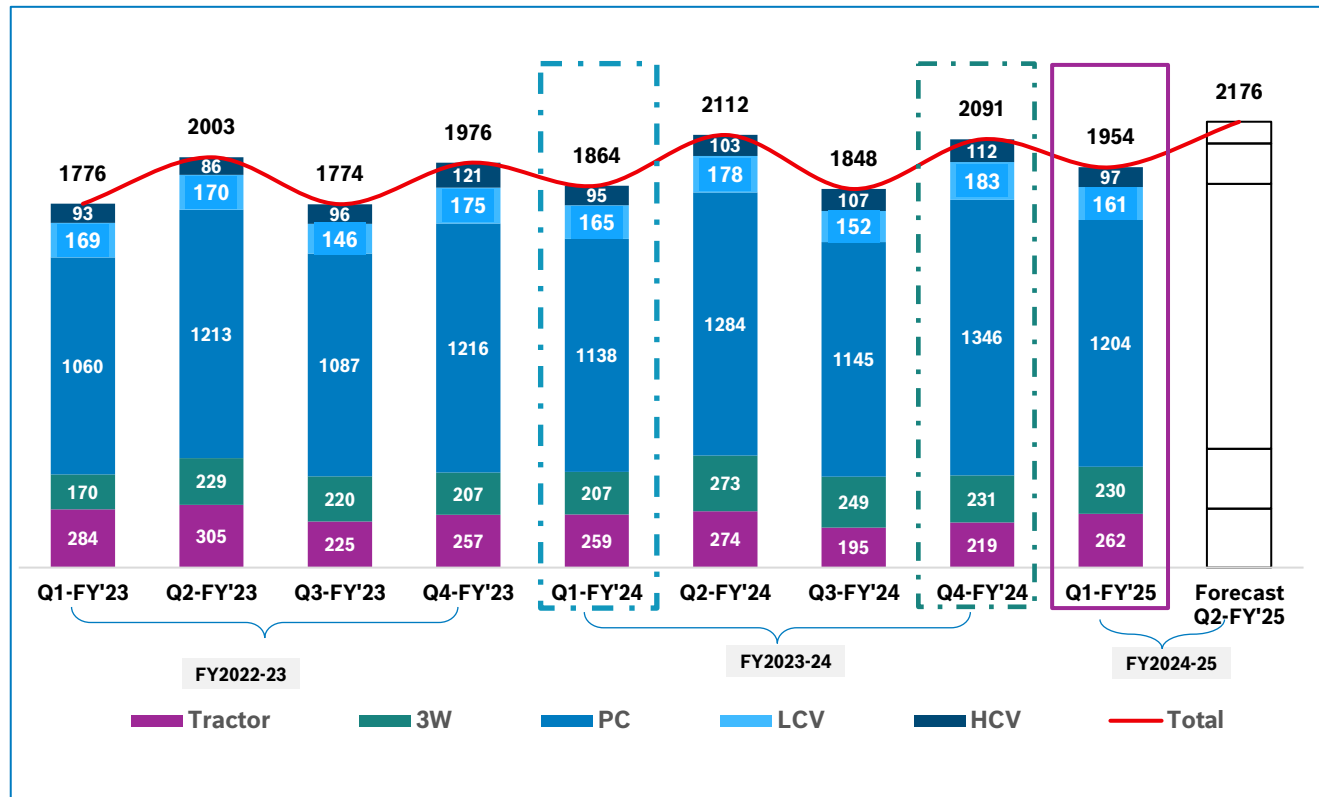


BOSCH LIMITED INVESTOR PRESENTATION

Quarterly Results June 30, 2024

August 07, 2024 | Bengaluru

Production

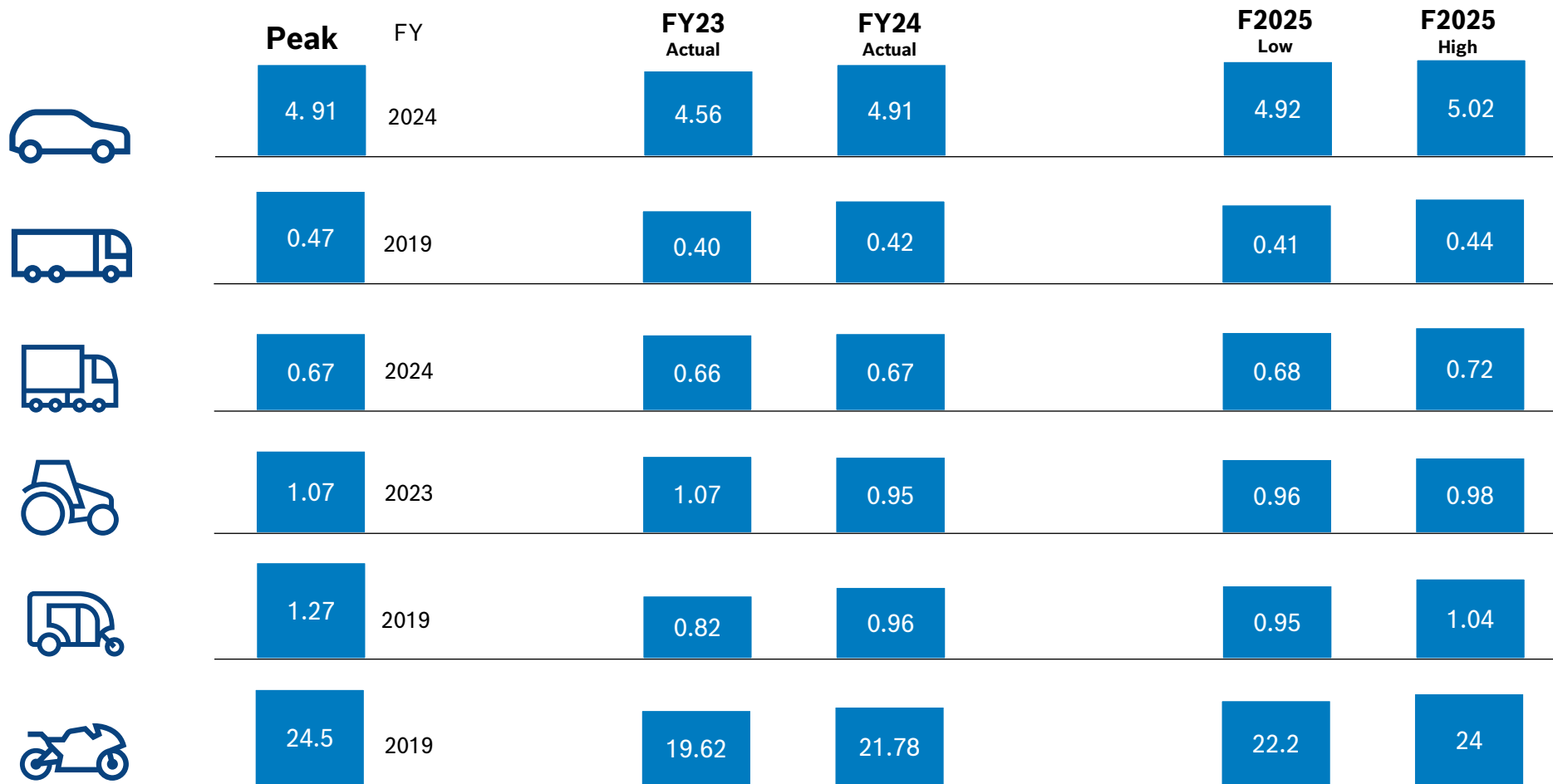


Q1 FY 2024-25			
Volumes in '000s	Volumes	%Change w. Q1-FY24	%Change w. Q4-FY24
	97	3%	-13%
	161	-3%	-12%
	1,204	6%	-11%
	230	11%	-1%
	262	1%	20%
Total	1,953	5%	-7%
	5,953	20%	6%

The automotive industry continued its growth trajectory with an increase of 5% (w/o 2WH) in vehicle production during Q1 FY24-25 compared to Q1 FY 2023-24

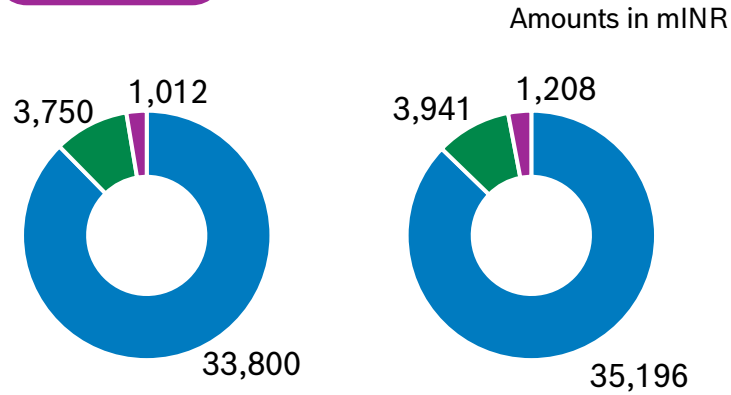
Automotive Market Prognosis | Production Outlook

Unit of Measure in Mio vehicles for FY (April-March)



Sector-wise sales performance

Q-on-Q



Apr-Jun '23

Apr-Jun '24

- Mobility solution
- Consumer Goods
- Energy & Building Technology

Apr-Jun '23 vs Apr-Jun '24 (Q-on-Q)



Mobility business has grown by 4.1% driven by growth in:

- Mobility Aftermarket by 8.1%
- Power Solutions by 2.3%
- 2-Wheeler segment by 14.6%



Consumer goods segment grew by 5.1%

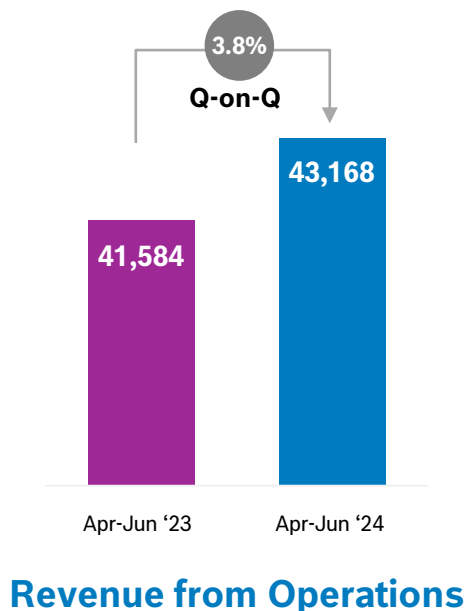


Building Technologies business has grown by 19.4%



Key Financial Highlights

Amounts in mINR



➤ **Revenue from operations grew +3.8% Q-o-Q**
 Driven by growth in Mobility Aftermarket business by 8.1%, Power Solutions by 2.3% and Consumer Goods by 5.1%.

➤ **EBITDA grew +11.1% Q-o-Q**
 Absolute growth in EBITDA Q-o-Q is mainly driven by increased revenue and lower spending in new business areas (Project house mobility solutions business).

➤ **Profit After Tax (PAT) grew +13.8% Q-o-Q**
 Absolute growth in PAT Q-on-Q is on account of better EBITDA margin.

Mobility Solutions



Power Solutions

Global recognition of Hydrogen Engines

- European Union: Classified as Zero Emission Vehicle (ZEV) powertrain alongside Battery Electric Vehicles (BEVs) and Fuel Cell Electric Vehicles (FCEVs)
- North America: Environmental Protection Agency (EPA) Phase 3 GHG emission regulations acknowledge hydrogen engine
- China: considering incorporating hydrogen engines into their NEV framework.

India

- Likely appropriate alternative to diesel for long-haul trucks
- Critical factors: pump price & re-fueling infrastructure



2-Wheeler and Power Sports

- Production line (2nd) **inauguration for Lambda Sensors (LSFmh)** @ Bosch Bidadi plant to support the upcoming BS6 OBDII stage B regulation (effective from April 2025).
- **New Bajaj Pulsar N250cc & Bajaj Pulsar 400cc** launches confirms Bosch positions as preferred technology partner in premium segment. Includes Value-added functions (VAF) for the first time in Bajaj motorcycles.



Mobility Aftermarket

- Launched a cutting-edge **Tyre Pressure Monitoring System**
- **Go-live of Adicare Extended Warranty offer** for Diesel and Rotating Machine products, benefiting both Independent Aftermarket & Original Equipment customers

Beyond Mobility

Power Tools

- **India now one of the 5 independent regions** within Bosch Power Tools global; Responsible for India, Bangladesh, Sri Lanka, Nepal, Bhutan and Maldives
- Mega Launches and Campaign:
 - Massive SoMe "**Seen the unseen**" campaign for thermal / detection
 - "**Marvellous metal league campaign**" targeted at metal fabrication segment



Building Technologies

- Launched 'AVENAR' made in India Detectors - **First product from the Business Unit Fire Systems to be manufactured in India.**
- **Launched ZLX G2 Portable speakers** under the Electro-Voice brand.





THANK YOU