



BOSCH

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The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai – 400 051
Scrip code: BOSCHLTD

August 7, 2024

Dear Sir/Madam,

Sub: Presentation made at Investor Concall for Q1 FY 2024-25

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015 and in continuation of our earlier letter dated July 23, 2024, intimating schedule of Investor Concall for Q1 FY 2024-25 convened on August 7, 2024, between 1630 hrs to 1730 hrs, please find attached Presentation made thereat.

This is for your information and records.

Thanking you,

**Yours Sincerely,
for Bosch Limited,**

**V Srinivasan
Company Secretary & Compliance Officer**

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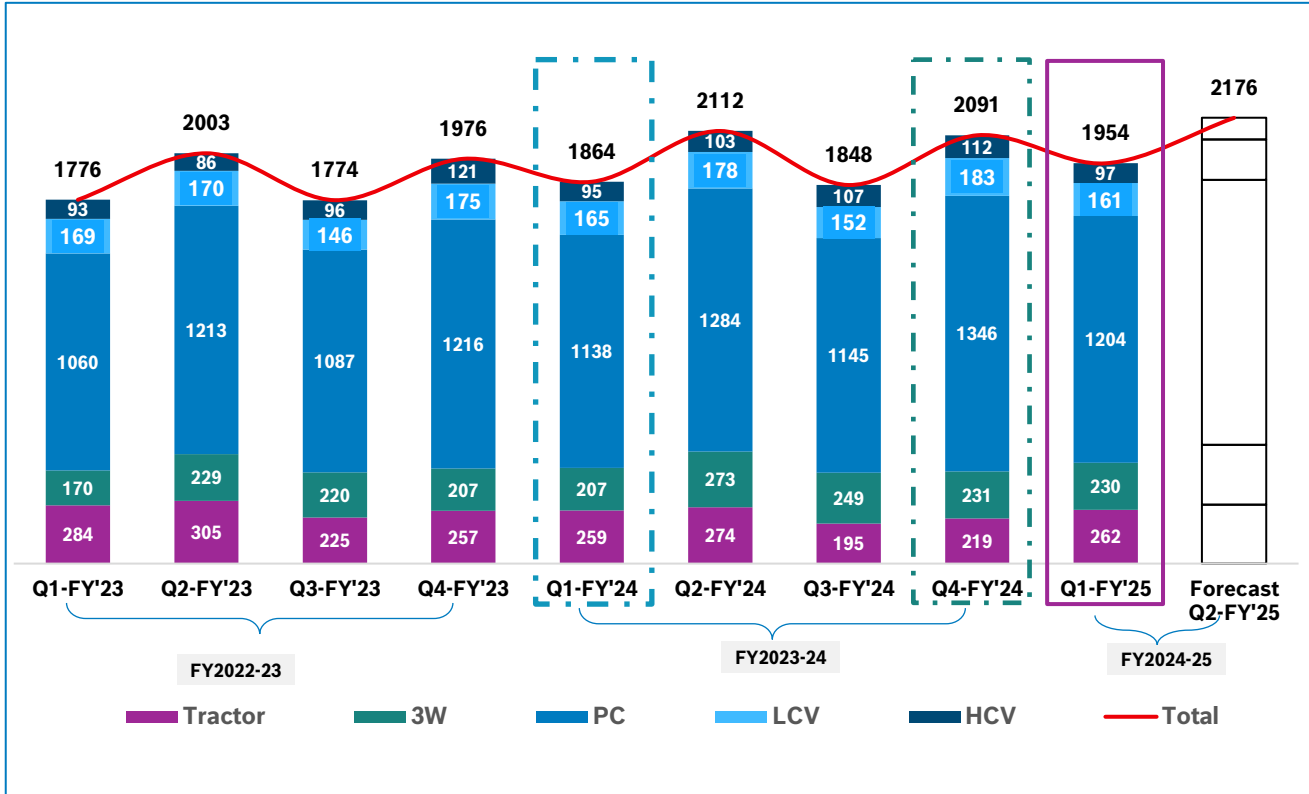


BOSCH LIMITED INVESTOR PRESENTATION

Quarterly Results June 30, 2024

August 07, 2024 | Bengaluru

Production

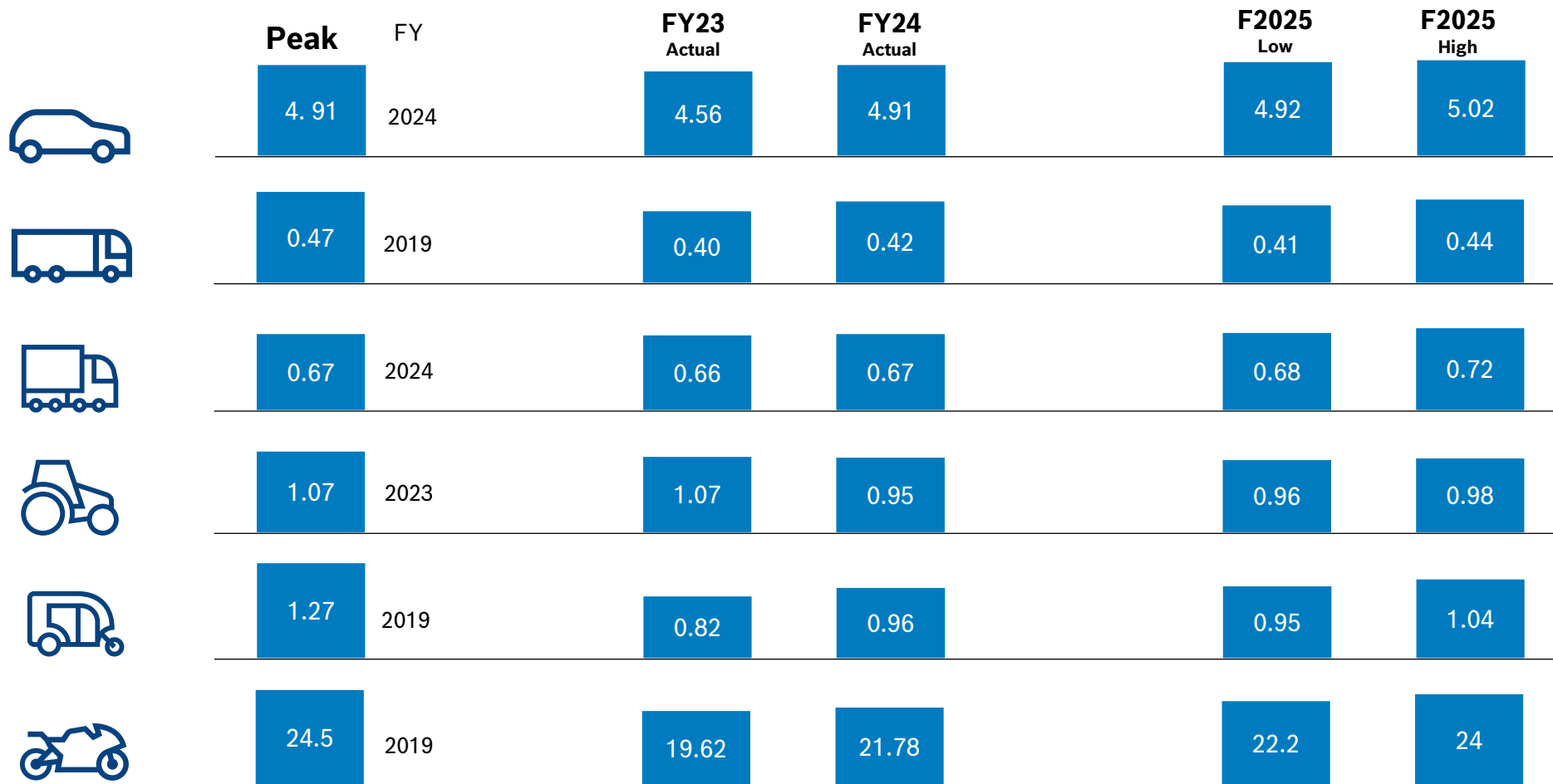


Q1 FY 2024-25			
Volumes in '000s	Volumes	%Change w. Q1-FY24	%Change w. Q4-FY24
	97	3%	-13%
	161	-3%	-12%
	1,204	6%	-11%
	230	11%	-1%
	262	1%	20%
Total	1,953	5%	-7%
	5,953	20%	6%

The automotive industry continued its growth trajectory with an increase of 5% (w/o 2WH) in vehicle production during Q1 FY24-25 compared to Q1 FY 2023-24

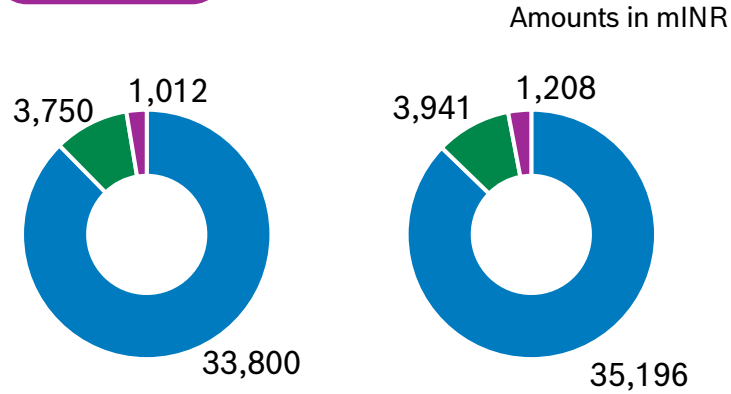
Automotive Market Prognosis | Production Outlook

Unit of Measure in Mio vehicles for FY (April-March)



Sector-wise sales performance

Q-on-Q



Apr-Jun '23

Apr-Jun '24

- Mobility solution
- Consumer Goods
- Energy & Building Technology

Apr-Jun '23 vs Apr-Jun '24 (Q-on-Q)



Mobility business has grown by 4.1% driven by growth in:

- Mobility Aftermarket by 8.1%
- Power Solutions by 2.3%
- 2-Wheeler segment by 14.6%



Consumer goods segment grew by 5.1%

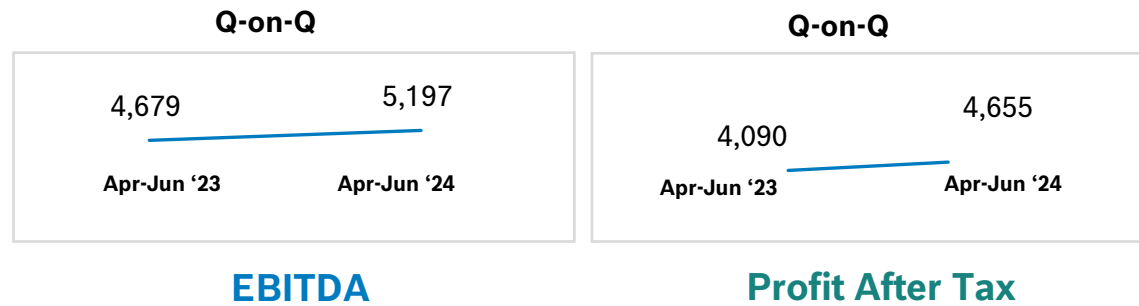
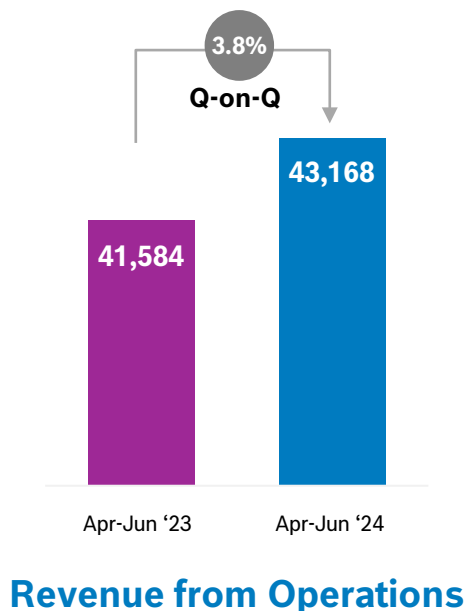


Building Technologies business has grown by 19.4%



Key Financial Highlights

Amounts in mINR



➤ **Revenue from operations grew +3.8% Q-o-Q**
 Driven by growth in Mobility Aftermarket business by 8.1%, Power Solutions by 2.3% and Consumer Goods by 5.1%.

➤ **EBITDA grew +11.1% Q-o-Q**
 Absolute growth in EBITDA Q-o-Q is mainly driven by increased revenue and lower spending in new business areas (Project house mobility solutions business).

➤ **Profit After Tax (PAT) grew +13.8% Q-o-Q**
 Absolute growth in PAT Q-on-Q is on account of better EBITDA margin.

Mobility Solutions



Power Solutions

Global recognition of Hydrogen Engines

- European Union: Classified as Zero Emission Vehicle (ZEV) powertrain alongside Battery Electric Vehicles (BEVs) and Fuel Cell Electric Vehicles (FCEVs)
- North America: Environmental Protection Agency (EPA) Phase 3 GHG emission regulations acknowledge hydrogen engine
- China: considering incorporating hydrogen engines into their NEV framework.

India

- Likely appropriate alternative to diesel for long-haul trucks
- Critical factors: pump price & re-fueling infrastructure



2-Wheeler and Power Sports

- Production line (2nd) **inauguration for Lambda Sensors (LSFmh)** @ Bosch Bidadi plant to support the upcoming BS6 OBDII stage B regulation (effective from April 2025).
- **New Bajaj Pulsar N250cc & Bajaj Pulsar 400cc** launches confirms Bosch positions as preferred technology partner in premium segment. Includes Value-added functions (VAF) for the first time in Bajaj motorcycles.



Mobility Aftermarket

- Launched a cutting-edge **Tyre Pressure Monitoring System**
- **Go-live of Adicare Extended Warranty offer** for Diesel and Rotating Machine products, benefiting both Independent Aftermarket & Original Equipment customers

Beyond Mobility

Power Tools

- **India now one of the 5 independent regions** within Bosch Power Tools global; Responsible for India, Bangladesh, Sri Lanka, Nepal, Bhutan and Maldives
- Mega Launches and Campaign:
 - Massive SoMe "**Seen the unseen**" campaign for thermal / detection
 - "**Marvellous metal league campaign**" targeted at metal fabrication segment



Building Technologies

- Launched 'AVENAR' made in India Detectors - **First product from the Business Unit Fire Systems to be manufactured in India.**
- **Launched ZLX G2 Portable speakers** under the Electro-Voice brand.





THANK YOU